

# 2022 Connecticut Small Group Fully-Insured Commission Program



## Monthly Medical Commissions

As of January 1, 2022, any new and renewing business under the ConnectiCare Small Group Program will be paid according to the following tiers:

- **Premier Partner** - \$45 per contract, per month for new and renewing business. 150+ subscribers to qualify.
- **Partner** - \$39 per contract, per month for new and renewing business. 50-149 subscribers required to qualify.
- **Broker** - \$30 per contract, per month for new and renewing business. 3-49 subscribers required to qualify.
- \$15 per contract, per month for new and in force business with 1-2 employees.
- All Small Group ConnectiCare contracts including Fixed Funding Solutions and SHOP count toward tier determination.
- ConnectiCare will honor the Broker's January 1, 2022 tier for the purpose of determining commission amounts through December 1, 2022 effective dates.

Note: At each sale and every January thereafter, each group is determined to be either 1-2 or 3-50. The applicable tier remains in place until the following January.

## Monthly Dental Commission

Available to Connecticut groups only

As of January 1, 2022, any new Small Group dental business, or any Small Group dental business that renews under ConnectiCare Dental Plans, will be paid 10% commission on paid premium.

Small Group Dental Commission Schedule	
Enrolled Employees	Commission Percentage
2-50*	10%

\*For 2-9 - dental only available when medical is with ConnectiCare.

To obtain more information about commissions, please review the Definitions, Policies and Procedures and Important Information on the broker section of [connecticare.com](https://connecticare.com).

The foregoing constitutes a part of the Commission and Incentive Bonus Programs document referenced in the Broker Agreement between Broker and ConnectiCare. Please refer to the Definitions, Policies and Procedures and Important Information on the broker section of [connecticare.com](https://connecticare.com) and your Broker Agreement for further information.

